

## **Broker Management *UPDATED!***

### ***BME 1800 (6 hours broker management credit)***

This course is intended to provide the knowledge and tools necessary to be an effective real estate broker in the state of Illinois. The course is delivered through a combination of lecture, discussion, simulations, and small group formats. Topics covered include; brokerage licensing, agency agreements and issues, escrow and broker responsibilities, office management, risk reduction, and disciplinary actions.

<b>Date</b>	<b>Time</b>	<b>Location</b>	<b>Instructor</b>	<b>Member Pricing \$130</b>
Monday, October 26, 2009	9:00 a.m.-5:00 p.m.	Libertyville	Lori Cox	
Saturday, November 7, 2009	9:00 a.m.-5:00 p.m.	Arlington Hts	Wayne Paprocki	
Tuesday, December 8, 2009	9:00 a.m.-5:00 p.m.	Libertyville	Lynn Madison	
Monday, December 14, 2009	9:00 a.m.-5:00 p.m.	Arlington Hts	Kerry Kidwell	
Wed., January 13, 2010	9:00 a.m.-5:00 p.m.	Arlington Hts	Lori Cox	
Wed., February 3, 2010	9:00 a.m.-5:00 p.m.	Libertyville	Lori Cox	
Friday, February 5, 2010	9:00 a.m.-5:00 p.m.	Arlington Hts	Lynn Madison	
Saturday, February 27, 2010	9:00 a.m.-5:00 p.m.	Arlington Hts	Wayne Paprocki	
Wed., March 3, 2010	9:00 a.m.-5:00 p.m.	Libertyville	Lynn Madison	
Thursday, March 18, 2010	9:00 a.m.-5:00 p.m.	Arlington Hts	Chuck Wiercinski	
Friday, April 16, 2010	9:00 a.m.-5:00 p.m.	Libertyville	Lori Cox	
Tuesday, April 27, 2010	9:00 a.m.-5:00 p.m.	Arlington Hts	Marilyn Glazer	